





### Marine bio-research, more than water

- Ocean, lifeblood of Earth, has an untapped potential, with only a 5% explored
- Unique species from the ocean's depths and sea breeze, to the marine cnidarians and onshore halophyte plants
- In collaboration with research institutes, we have proprietary collections of microorganisms for an unlimited source of new active ingredients

Over 22,000 microorganisms at our disposal





Expedition







Marine chidarian

Halophyte Plants\*

environments

...and more True novel active ingredients yet to be unveiled







### Malaspina expedition, inspired by history

Inspired in the first expedition in 1789, a oceanographic research vessel set sail in a a journey around the world

- ≥ 42,000 nautical miles of international waters navigated
- Over 350 marine water samples collected
- Over 120 unknown bacterial strains isolated
- Different depths, temperatures, salinities and oxygen levels









Courtesy of CSIC: Malaspina expedition, 2010



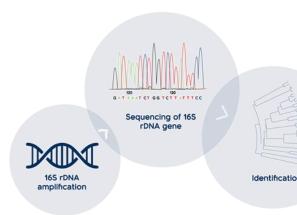


### Strain classification and identification

- Classification and identification of isolated microorganisms by MALDI-TOF
   MS in a HTS analysis and 16S ribosomal RNA sequencing
- Cultured (only 1% of the population) and new uncultured species

Evaluation and characterization of derived extracts through metabolomics

and other techniques













### Transforming it into Smart Data

- Derived extracts efficacies are analyzed through transcriptomics generating a great amount of data
- Smart data for the development of new active ingredients with outstanding efficacies
- Two strategies:
  - Identify the mechanism of action of an active ingredient

Define the best active ingredient for a specific mechanism of action







### Sirtalice™, a freezing blast from the deep sea



Sirtalice™, is an active marine ingredient from a microorganism collected during the Malaspina expedition, near Reunion Island (Indian ocean)



Coral barriers form shallow lagoons of turquoise waters that shelter thousands of marine species

The microorganism was collected at:

Depth: 3,400 m

Temperature: 1.5 °C

Oxygen level: 3.8 µmol/L









### Sirtalice™, a freezing blast from the deep sea

An on-the-go freezing blast to help breath out your true beauty, offering an instant lifting and a V-reshape of face contour

- Recharges your skin,
   boosting cellular energy
   and skin contraction (in vitro
   and on human skin explants)
- Reinforces skin cohesion, enhancing focal adhesions (in vitro, on human skin explants, and in vivo)
- Instant lifting & V-shape
   effect with long-lasting
   efficacy (in vivo)









### Your skin needs a quick charge

Time is precious in current fast-changing societies, but skin is a treasure that needs time to be cared for



on-the-go
recharging
quick fix to
keep up with
your daily
rhythm

A refreshing wind for always being selfie- ready







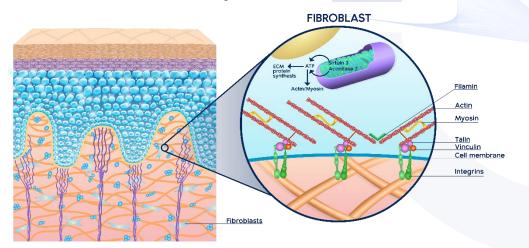


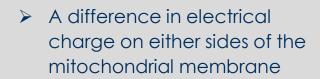
### Mitochondria are the skin inner chargers

Skin needs energy to cope with environmental stressors and to repair its damage



 Mitochondria generate energy during mitochondrial respiration





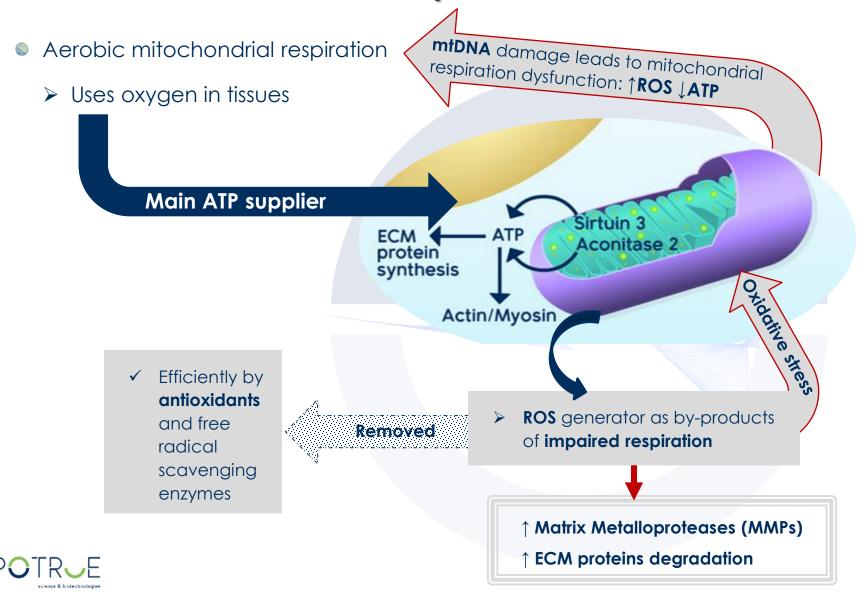








### Mitochondrial aerobic respiration







### A recharging longevity

Oxidative stress is key for **longevity** 

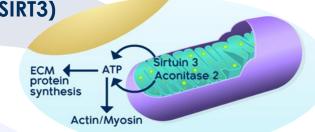
Longevity associated maintenance protein Sirtuin 3 (SIRT3)

- Controls ATP synthesis through TCA cycle (Krebs)
- Increases antioxidant activity (eg. SOD2, GSH)



Genetic association between SIRT3 and longevity







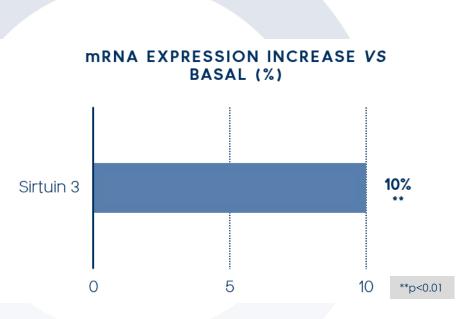


# In vitro efficacy: transcriptomics by Dermoarray



(fluorescence)

- Primary human epidermal fibroblasts
- 0.05 mg/mL Sirtalice™ active ingredient\*
- 24 h incubation
- 600 genes expressed in skin cells
  - ✓ Up-regulation of sirtuin 3 gene, which may enhance cellular energy while protecting mitochondria from the oxidative stress, hence, improving longevity





Microarrays can be used to study the extent to which certain genes are turned on or off in cells and tissues

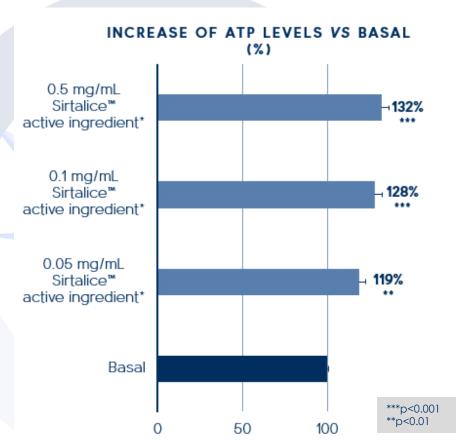


## In vitro efficacy: recharging skin cells (luminescence)



- Normal human dermal fibroblasts
- 3 h incubation with low-glucose medium (\( \pri \) ATP)
- 30 min incubation

- ✓ 32% ATP increase with 0.5 mg/mL vs non-treated cells, which may imply a recharging of energy skin cells breaking the skin aging feedback loop
  - ✓ Dose-dependent efficacy







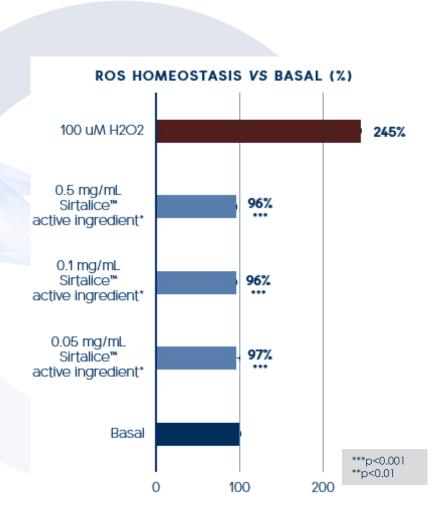
# <u>In vitro efficacy</u>: oxidative damage under control

(fluorescence)

- Primary human dermal fibroblasts
- 24 h incubation

√ 4% less ROS with 0.5 mg/mL vs non-treated cells, maintaining oxidative homeostasis although inducing ATP levels

✓ Energy boosting keeping oxidative species under control









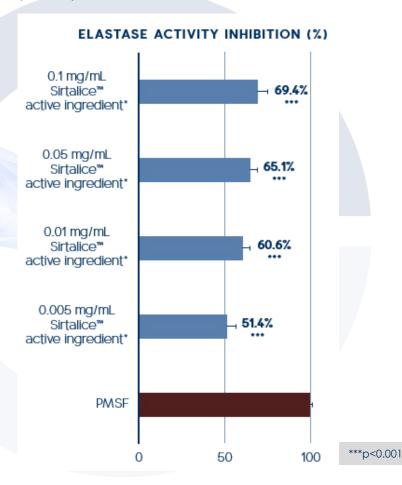
## In vitro efficacy: protection of ECM proteins

(enzymatic)

Positive control: Phenylmethanesulfonyl fluoride (PMSF)

Absorbance (405 nm)

✓ 69% elastase inhibition with 0.1 mg/mL, preventing enzymatic degradation of ECM proteins







# Moonlighting charge and oxidative protection



Mitochondrial aconitase is a **moonlighting enzyme** 

Controls mitochondrial ATP production

Catalyzes the second step of the TCA cycle

**High-energy electrons** 

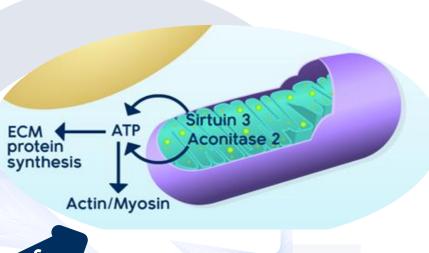
Stabilizes mtDNA

Encodes proteins of mitochondrial respiration

ATP

Moonlighting proteins have an enzymatic function and have acquired another nonenzymatic activities through evolution



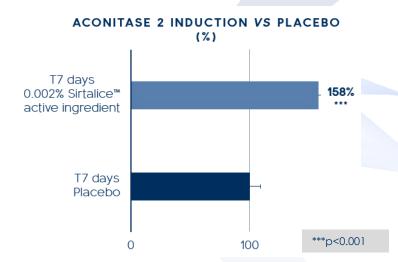






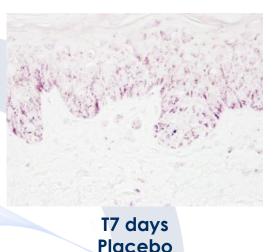
# Human skin explants efficacy: inducing and stabilizing mitochondrial respiration

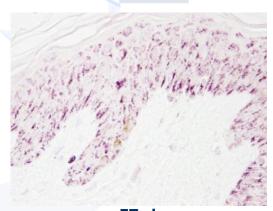
- Human skin explants (65-year old woman donor), immunostaining
- 7 days
- Cream with 0.002% Sirtalice™ active ingredient



√ 58% aconitase 2 increase vs placebo, helping to stimulate mitochondrial respiration and, hence, cellular energy

Moonlighting enzyme induction that would stabilize and protect mtDNA from oxidative stress





T7 days 0.002% Sirtalice™ active ingredient





### **Energy also for skin contraction**

Cells need energy to cope with mechanical forces and maintain their shape and connections to ECM and other cells

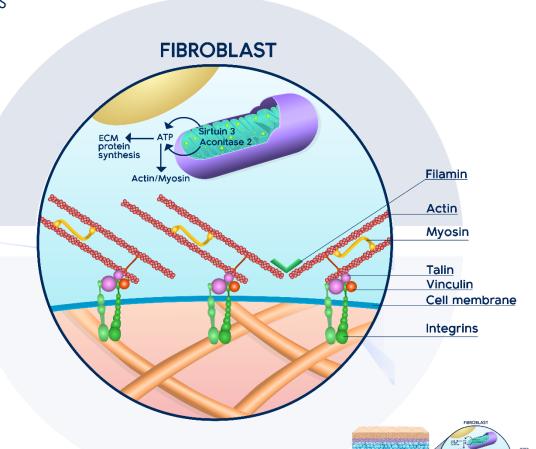
Myosin uses ATP to cross-link
 actin filaments (stress fibers)



✓ Integrin reinforcement

Collagen I expression stimulation

Stronger adhesion to ECM (pulling)





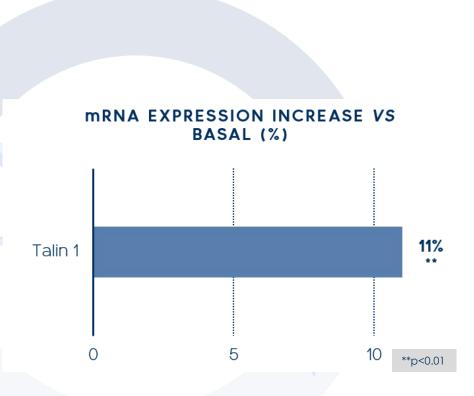


# In vitro efficacy: transcriptomics by Dermoarray



(fluorescence)

- Primary human epidermal fibroblasts
- 0.05 mg/mL Sirtalice™ active ingredient\*
- 24 h incubation
- 600 genes expressed in skin cells
  - ✓ Up-regulation of talin 1 gene, which may be linked to an increase of actin-myosin crosslinking due to ATP induction
    - Enhancement of focal adhesion protein genes





 Microarrays can be used to study the extent to which certain genes are turned on or off in cells and tissues

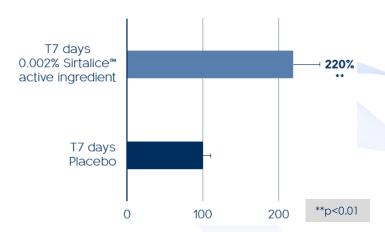


# <u>Human skin explants efficacy</u>: reinforcement of focal adhesions

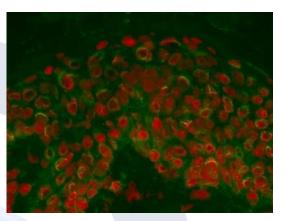


- Human skin explants (65-year old woman donor), immunostaining
- 7 days
- Cream with 0.002% Sirtalice™ active ingredient

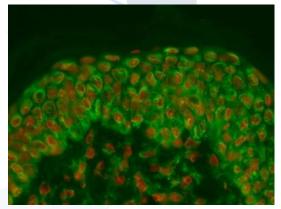
#### **VINCULIN INDUCTION VS PLACEBO (%)**



- ✓ 120% vinculin increase vs placebo, helping to strengthen focal adhesions
- Reinforcing cell adhesions to ECM, could imply a pulling effect of ECM network due to actomyosin contraction



T7 days Placebo



T7 days 0.002% Sirtalice™ active ingredient



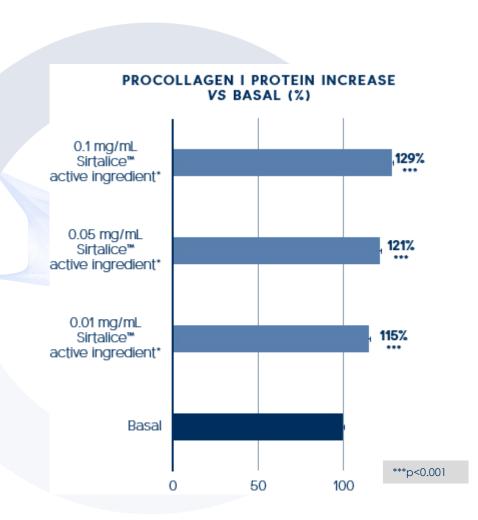




### In vitro efficacy: collagen boosting (ELISA)

- Normal human dermal fibroblasts
- 48 h incubation

- ✓ 29% procollagen I induction with 0.1 mg/mL vs non-treated cells, which could have been induced by focal adhesions reinforcement
- Enhancement of skin structural integrity for a firming effect









20 Caucasian women (35-45 years old) applied a cream with **2% Sirtalice™** on half face, twice daily for 28 days. A placebo was applied on the other half of the face

#### **Evaluation of:**

- Elasticity & firmness (Cutometer®)
- Lifting effect (morphometric image)
- Wrinkles & smoothness (fringe projection)
- Radiance & hydration(Colorimeter, Corneometer®)



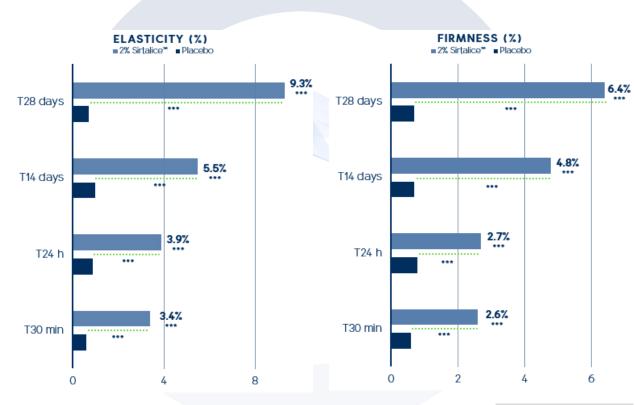




- Elasticity & firmness (Cutometer®)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 35-45

√ 3% elasticity and firmness increase in 30 min

✓ Up to 13.3% and 11.4% more elastic and firmer skin after one month, respectively









- Lifting effect (morphometric image)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 35-45

✓ Lifting effect after 30 min

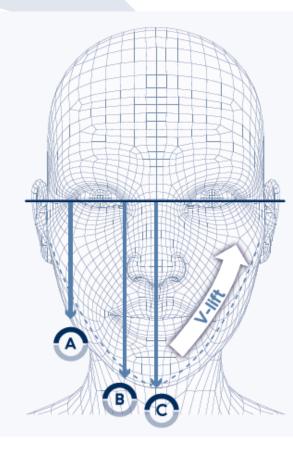
√ V-reshape of face contours with time

T30 min T28 days

A -2.17 mm -2.19 mm

B -1.44 mm -2.56 mm

C -0.96 mm -0.80 mm







10.0>a\*\*

\*\*\*p<0.001 vs placebo \*\*p<0.01 vs placebo



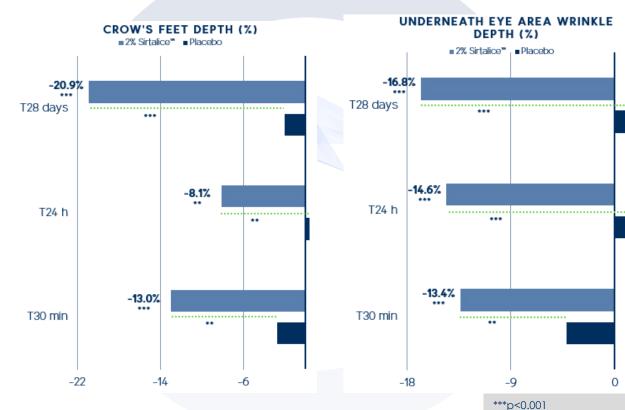
### In vivo efficacy: tightening flash efficacy

- Wrinkles & smoothness (fringe projection)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily

Age: 35-45

√ 13% wrinkle depth reduction in only 30 minutes

✓ Up to 34% and 33% improvement in crow's feet and underneath eye in only 30 minutes









\*\*p<0.01

\*\*\*p<0.001 vs placebo
\*p<0.05 vs placebo

### In vivo efficacy: tightening flash efficacy

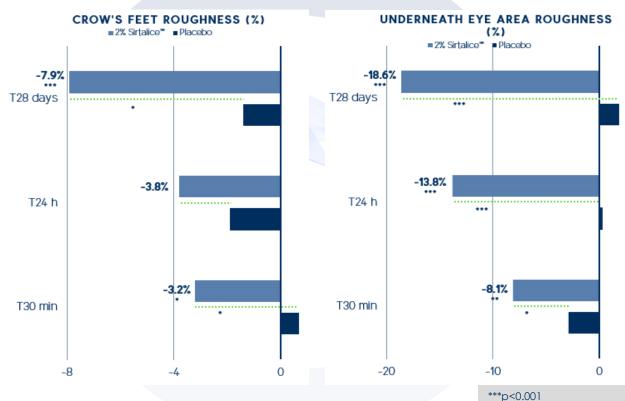
- Wrinkles & smoothness (fringe projection)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily

Age: 35-45

√ 3% and 8% wrinkle smoothness in only 30 minutes in crow's feet and underneath eyes, respectively

✓ Up to 26% and 25% efficacy in 30 minutes

✓ Up to 44% improvement in underneath eyes in one month

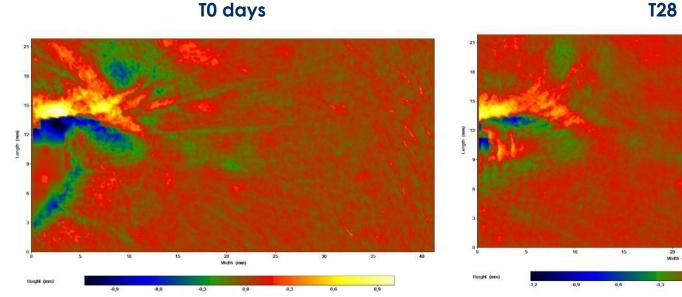


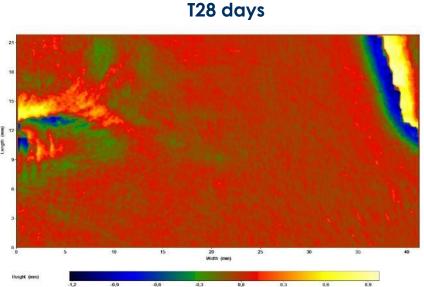






- Wrinkles & smoothness (fringe projection)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 37 (volunteer 15)





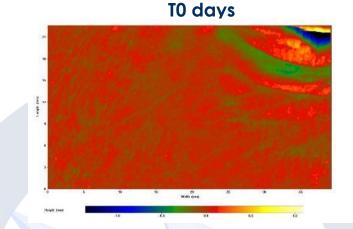


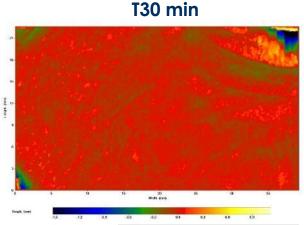
Crow's feet depth: ↓24.6% Crow's feet roughness: ↓6.8%

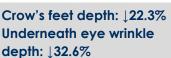


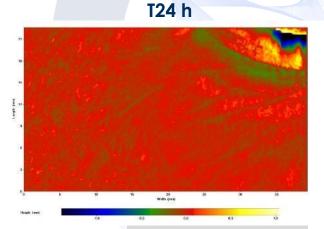


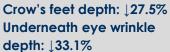
- Wrinkles & smoothness (fringe projection)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 43 (volunteer 10)

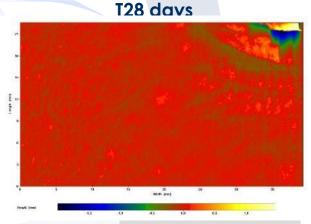












Crow's feet depth: ↓23.9% Underneath eye wrinkle

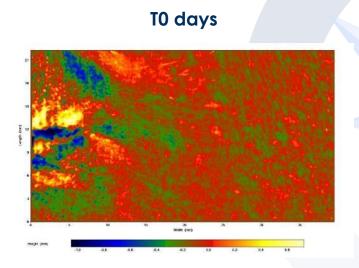
depth: **J33.9%** 

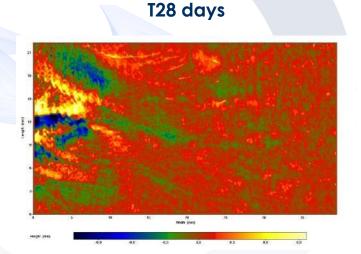






- Wrinkles & smoothness (fringe projection)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 45 (volunteer 18)





Crow's feet depth: ↓37.6% Crow's feet roughness: ↓18.1%

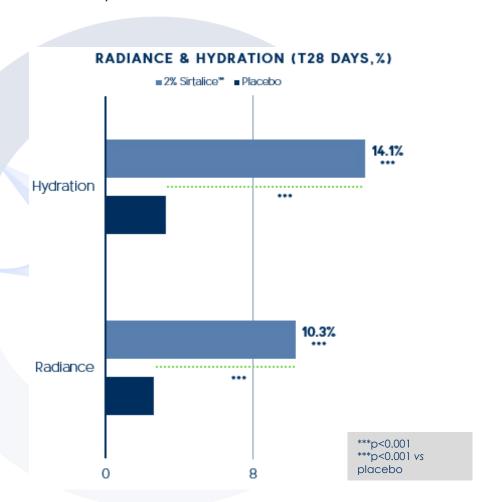






- Radiance and hydration (Colorimeter, Corneometer®)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 35-45

√ 10% and 14% more radiant and hydrated skin in 28 days, respectively









- Radiance and hydration (Colorimeter, Corneometer®)
- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 39 (volunteer 16)





T28 days



**Radiance: ↑15.1%** 

Hydration: ↑14.7%







- Cream with 2% Sirtalice™ vs placebo
- Half face, 28 days, twice daily
- Age: 43 (volunteer 10)

T0 days



T28 days



Crow's feet depth: ↓23.9% Crow's feet roughness: ↓4.5%

Underneath eye wrinkle depth: ↓33.9% Underneath eye wrinkle roughness:

↓11.6%

Elasticity: ↑12.1% Firmness: ↑7.8% Radiance: ↑4.7% Hydration: ↑13.2%

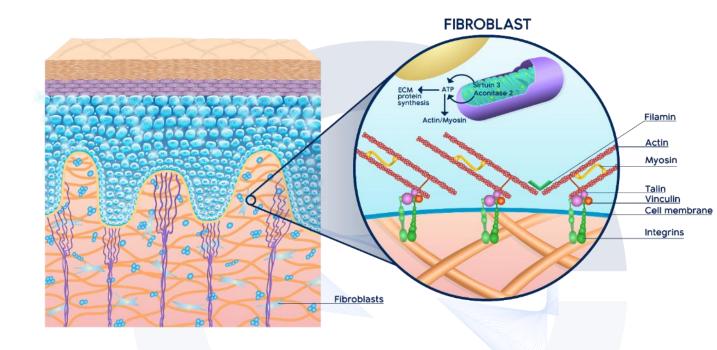






### A freezing blast from the deep sea

- Recharges your skin, boosting cellular energy and skin contraction
- Reinforces skin cohesion, enhancing focal adhesions
- ✓ Instant lifting & Vshape effect with long-lasting efficacy









### **Technical information**

**Product Name**: Sirtalice™

Marine active biotechnological ingredient

Recommended dose: 2%

INCI name: Bacillus Ferment



**Appearance**: Solution

**Preservatives:** None

**Solubility**: Water soluble





# SIRTALICE<sup>TM</sup> A FREEZING BLAST FROM THE DEEP SEA



Cosmetic formulations



- Always ready-selfie
- Instant V-shape effect
- Quick fix for busy lifestyles
- Energy blast for your skin
- Deep sea instant refreshing beauty











LIPOTR

